



## Forecast to Industry 2019

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# Forecast to Industry 2019

## External Contracting Opportunities

**Mr. Douglas W. Packard**  
**Procurement Services Executive**  
**4 November 2019**



# Trends in Procurement

Business Base		Competition		Small Business	
<b>FY18</b> Actions: 60,995 Dollars: \$6.1B	<b>FY19</b> Actions: 50,802 Dollars: \$6.6B	<b>FY18</b> Goal: 73% Actual: 69.5%	<b>FY19</b> Goal: 73% Actual: 77%	<b>FY18</b> Goal: 28% Actual: 28%	<b>FY19</b> Goal: 28% Actual: 29.1%

- **Use of DISA vs. non-DISA Contracts**
- **GSA Order Level Materials (OLM)**
- **Oral Proposals**
- **Telecom Proactive CSA Management**
- **PSD Re-Invention Lab**



# Finding Acquisition Opportunities

- **Bi-annual posting of opportunities**
  - **Finding Acquisition opportunities at/above \$5M, next 18 months**
    - **Last update: April 2019**
    - **Current Update: October 2019**
    - **Next Update: April 2020**
  - **DITCO website (<https://www.ditco.disa.mil/Default.asp>) and public-facing (no CAC needed) DISA web site (<http://www.disa.mil>)**



# Acquisition Opportunities

# FY20 Acquisition Opportunities



# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>NS2020 Transition</b> Broad range of telecommunication service task orders to transition DoD mission partners off of Networx, WITS-3, and other contracts onto the GSA GWAC EIS contract vehicle.</p>	<p><b>DITCO Scott; PL82</b></p>	<p>Fair opportunity RFPs on-going. Awards projected through 2Q FY20.</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>Defense Research and Engineering Network 4 (DREN4)</b> The DREN is a high-speed, high-capacity, low-latency nationwide computer network for computational scientific research, engineering, and testing in support of the DoD's Science and Technology and Test and Evaluation communities.</p>	<p><b>High Performance Computing Modernization Program Office</b></p>	<p>Single Award, IDIQ Full and Open Competition RFP 1Q FY20 Projected Award 2Q FY21</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>Communications Technical Support Services (CTSS) in Southwest Asia (SWA) – CTSS-IV:</b> Provide mission critical communications capabilities supporting joint services military personnel and coalition forces, primarily in the United States Central Command (USCENTCOM) area of responsibility for the U.S. Air Force. The majority of the work is expected to be performed in SWA supporting Government-owned communications equipment.</p>	<p><b>United States Air Force Central Command (USAFCENT)</b></p>	<p>Single Award ID/IQ Full and Open Competition RFP Release 2Q FY20 Projected Award 4Q FY20</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>Next Generation Load Device-Medium (NGLD-M)</b> Provide DoD certified Cryptographic Key Load Devices including the Simple Key Loader (SKL). These devices fill, transfer, issue, and manage cryptographic keys to End-Cryptographic Units (ECUs).</p>	<p><b>Project Lead Network Enablers (PL Net E)</b> <b>Product Lead Communications Security (PdL COMSEC)</b></p>	<p>Single Award IDIQ Full and Open Competition RFP Release 2Q FY20 Projected Award 1Q FY21</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>National Background Investigation System (NBIS) Cloud Services</b> Provides NBIS with deployment, implementation, and sustainment of cloud services for the Defense Counterintelligence and Security Agency(DCSA) and other Federal agencies.</p>	<p><b>NBIS</b></p>	<p>Acquisition Strategy TBD RFP Release 2Q FY20 Projected Award 3Q FY20</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>MSC Cyber Security Support Services:</b> Provide service support in the areas of cybersecurity support, vulnerability management, and cybersecurity site visits to assist Mariners with patching and scanning of systems and networks.</p>	<p><b>Military Sealift Command (MSC) / 646 MSSQ MSCR</b></p>	<p>Acquisition Strategy: TBD RFP Release 4Q FY20 Projected Award 2Q FY21</p>

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# Acquisition Opportunities

Project Title & Description	Program Office	RFP / Projected Award
<p><b>AWS-3 Engineering Analysis Cell and Early Entry Portal Analysis Capability (EEPAC) Support</b>            Provide an Engineering Analysis Cell and operate/maintain the existing EEPAC tool to support coordination between commercial carriers and DoD for early entry into the 1755-1780 MHz band purchased in the AWS-3 auction</p>	<p><b>DBC DSO</b></p>	<p>Single Award            Acquisition Strategy Pending            RFP release 3Q FY20            Projected Award in 4Q FY20</p>
<p><b>Applied Engineering Support (AES) and Electromagnetic Environment Effects (E3) Support</b>            Provide spectrum certification support; test and measurement support to evaluate system performance; spectrum supportability and E3 risk assessments for developmental and operational platforms, systems and equipment.</p>	<p><b>DBC DSO</b></p>	<p>Single Award            Acquisition Strategy Pending            RFP Release 2Q FY21            Projected Award in 3Q FY21</p>
<p><b>Mobile Service Provider (MSP)</b>            Provide E3 engineering support related to support MSP providers and other non-government entities for services on federal property when requested by DoD Components or federal agencies.</p>	<p><b>DBC DSO</b></p>	<p>Single Award            Small Business Set-Aside            RFP release 2Q FY21            Projected Award in 3Q FY21</p>



# Other Transaction Authority (OTA) Opportunities

Project Title & Description	Program Office	RFP / Projected Award
<p><b>Global Positioning System (GPS) Based Clutter Loss Measurement Prototype</b></p> <p>This prototype will develop a portable, rugged, turn-key system to provide readily usable data to identify clutter loss and interference with DoD receivers in the Advanced Wireless Services (AWS)-3 system. The pre-production prototype developed under this effort will be tested, evaluated, and refined for production.</p>	<p><b>Defense Spectrum Organization (DSO)</b></p>	<p>OTA Full and Open Competition RWP 2Q FY20 Projected Award 1Q FY21</p>
<p><b>JSP Big Data Analytics Platform Prototype</b></p> <p>The ICAM prototype will mitigate current inefficiencies, facilitate authentication to modern cloud services, and enable audit of users, access, resources, and data across organizational boundaries, especially (but not exclusively) with respect to financially-oriented application.</p>	<p><b>Joint Service Provider/CTO</b></p>	<p>OTA Full and Open Competition RWP 1Q FY20 Projected Award 3Q FY20</p>

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# Other Transaction Authority (OTA) Opportunities

Project Title & Description	Program Office	Anticipated Acq. Strategy RFP / Projected Award
<p><b>Identity, Credential, and Access Management (ICAM) Prototype</b>            The ICAM prototype will mitigate current inefficiencies, facilitate authentication to modern cloud services, and enable audit of users, access, resources, and data across organizational boundaries, especially (but not exclusively) with respect to financially-oriented application.</p>	<p><b>NETOPS Technical Assessment Branch</b></p>	<p>OTA            Full and Open Competition            RWP 1Q FY20            Projected Award 3Q FY20</p>

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