FORECAST TO INDUSTRY 2016

Major General Sarah E. Zabel, USAF
Vice Director, DISA
The State of Annual IT Spending

- **< $5B**
  - JPMorgan Chase: $4.8B
  - Verizon: $4.4B
  - HSBC: $3.9B
  - Alphabet: $3.5B
  - General Electric: $3.4B

- **$5-10B**
  - Wells Fargo: $6.4B
  - Bank of America: $6.3B
  - Citigroup: $5.5B
  - AT&T: $5.1B

- **$10-15B**
  - Wal-Mart: $10.5B

- **$31B**
  - Dept. of Defense: $31B

Sources: International Data Corporation's Worldwide IT Wallet, 2016 & ITDashboard.gov
IT spending includes hardware, software, IT services, telecommunications services, and internal IT spending.
Leased Bandwidth vs. Costs

Average MRC per Mbps and Capacity on Active Inventory Leases

Growth in leased bandwidth requirements outpacing price reductions

*FY17 BW estimate based on known planned requirements – leased capacity only
Since 2006

- OEs up 263%
- Storage up 853%
- Cost up 44%

Customers benefit from DISA’s unique ability to leverage robust computing capacity at the DECCs.
New Work – Why? Because We Can

Major New Work

- Cyber Range
- Joint Service Provider
- National Background Investigations Bureau
- DoD Mobility Unclassified Capability
- Increased Role of White House Communications
- Joint Force Headquarters – DODIN
Cornerstones of Procurement

• Small Business Participation
  – Exceeded DOD-assigned Small Business goal the last 4 consecutive years
  – Goal............27%
  – Achieved....31%

• Competition
  – Exceed DOD-assigned goal
  – Goal............70.6%
  – Achieved....73.4%
FINAL THOUGHTS

Major General Sarah E. Zabel, USAF
Vice Director, DISA
Forecast to Industry 2016

Senior Services Manager

Ms. Katrina Brisbon
Senior Services Manager
Vice Procurement Services Executive
17 November 2016
Significance of the Acquisition of Services (AoS)

Services Landscape is Constantly Evolving…….

- Vital services once performed by military members and federal employees are now being performed under contracts for services.
- Current and near term budgetary climate calls for new and better paths to services acquisitions while reducing costs, improving performance, and driving innovation.

New DoDI 5000.74 establishes policy for the management of AoS, highlighting key responsibilities & processes for meeting Department services acquisitions objectives.
UNCLASSIFIED

FY15 Obligation for Services
(DISDA & Mission Partners)

FY15 Contract Obligations
Total Obligations: $5.3B
--$2.5B – Services
--$2.8B - Supplies

Electronic & Communication Services
$1,892,307,979
76%

Research and Development Services
$58,225,548
2.34%

Knowledge Based Services
$515,862,973
21%

Logistics Management Services
$1,076,419
.04%

Equipment Related Services
$4,892,371
.02%

Facility Related Services
$14,340,320
.6%

Data current as of 1 September 2016
What are We Buying?

76% of DISA’s Obligations

Electronic & Communication Services

- IT Services
- Telecom Services
- Equipment Maintenance
- Equipment Leases

21% of DISA’s Obligations

Knowledge Based Services

- Engineering and Technical Services
- Program Management Services
- Management Support Services
- Administrative & Other Services
- Professional Services
- Education & Training

DISA TAXONOMY OF SERVICES
Improving How We Spend: Efficiencies in AoS

Areas of Emphasis

- Requirements Management
- Defining and Achieving Affordability Targets
- Improving Buying Strategies
- Measuring Contract Performance
• Periodic value added engagements with contract holders on DISA multiple award contracts
• Survey of offerors and awardees on experiences during the pre-award, solicitation and post award acquisition phases

A more substantive and consistent approach to outreach during contract execution improves communication, contract performance and delivery of measurable outcomes.
Participate in Agency Engagement Efforts –

• Respond to opportunities for improving government requirements

• Share best practices and lessons learned from other acquisition experiences

• Share details on ways in which the acquisition process was effective and responsive, and ways in which it was not

• Communicate with government stakeholders regularly to obtain performance feedback
Contact Information

**Information**
[www.disa.mil](http://www.disa.mil)

**Contracting Opportunities**
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DEFENSE INFORMATION SYSTEMS AGENCY
The IT Combat Support Agency

UNITED IN SERVICE TO OUR NATION
Forecast to Industry 2016
Office of Small Business Programs

Ms. Sharon Jones
Director, Office of Small Business
17 November 2016
Thought Leadership On Using Small Business:

Access to innovation along with new and different generational thinking that aligns emerging technologies with mission requirements to strengthen the joint information environment and improve the enterprise service capabilities.

Ensure the viability of technological solutions that meet future requirements of the Department’s joint information environment.

Create efficient integration of mature solutions and at the same time influence research and technology initiatives that address our most critical gaps and capability shortfalls.

Drive the speed of technology - small businesses know “how to move” at the speed of DISA’s ambition based on rapid changes within the marketplace.
FY01 - FY15
Prime Small Business Contract Award Dollar Achievements

Thinking Big...Innovating Big...Using Small Business - $16B
Small Disadvantaged Business
Prime Contract Award Dollars: FY11 - FY15

REMOVING BARRIERS: FIVE STRAIGHT FISCAL YEARS OF OVER $470 MILLION IN CONTRACT AWARDS!

Total $2.8B
Women Owned Small Business
Prime Contract Award Dollars: FY11 - FY15

Removing Barriers: Five Straight Fiscal Years of Over $220 Million in Contract Awards!
Service Disabled Veteran Owned Small Business
Prime Contract Award Dollars: FY11 - FY15

Removing Barriers: Five Straight Fiscal Years of Over $100 Million Contract Awards!
HUBZone Small Business
Prime Contract Award Dollars: FY11 - FY15

Total $326M

Removing Barriers: Empowering Local Communities through Economic Leveraging!
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>SB</td>
<td>23%</td>
<td>21.26%</td>
<td>27%</td>
<td>30%</td>
<td>$1.6 Billion</td>
</tr>
<tr>
<td>SDB</td>
<td>5%</td>
<td>5%</td>
<td>10%</td>
<td>11%</td>
<td>$586 Million</td>
</tr>
<tr>
<td>WOSB</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>6.3%</td>
<td>$334 Million</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>3%</td>
<td>3%</td>
<td>3%</td>
<td>6.4%</td>
<td>$339 Million</td>
</tr>
<tr>
<td>HUBZone</td>
<td>3%</td>
<td>3%</td>
<td>2%</td>
<td>1.3%</td>
<td>$68 Million</td>
</tr>
</tbody>
</table>

Figures are as calculated by the official FPDS-NG SB Achievements by Awarding Organization Report – Final Certification by the Small Business Administration will occur in 3rd Quarter 2017.
Concentration of Prime Contract Awards:

Total Actions Awarded in FY16 - 37,274
Total Dollars Awarded in FY16 - $5.3B

NAICS Sector 51 – Telecommunications/Software/Information Services

Contract Awards in the NAICS Code 51 Sector:
70% of all Total Actions = 26,086
36% of all Total Dollars = $1.9B

NAICS Sector 54 – Engineering/Design/Computer/Professional/Scientific

Contract Awards in the NAICS Code 54 Sector
21% of all Total Actions = 7,972
58% of all Total Dollars = $3.1B
FY17 Prime Small Business Goals

Small Business - 27%

Small Disadvantaged Business – 10%

Women-Owned Small Business – 5%

Service Disabled Veteran Owned Small Business - 3%

HUBZone – 2%
Championing Big...Using Small Business!

- Individual small business set-aside contracts based on mission requirements
- DISA Enterprise Support Services
- Encore II Small Business set-asides
- GSA OASIS
- GSA Schedule IT-70 – Small Business Set-Aside
- GSA 8(a) STARS II
- GSA Vets
- NASA SEWP V – Small Business Groups

Global Information Grid Services Management: Engineering, Transition & Implementation (GSM-ETI) Projects & Support (GSM-P&S)

- GSA Alliant Small Business
- Custom SATCOM Solutions-Small Business (CS2-SB)
- TASS – Technical & Support Service
- Defense Spectrum Organization – EMS-E3
- NIH CIO SP3

Thinking Big...Innovating Big...Using Small Business!
Small Business Events & Publications

Upcoming Small Business Events at DISA Headquarters

- Monthly Small Business Orientation Forum (Monthly)
- Leadership In Action Speaker Series – December 2016
- Various Small Business Events in 2017

Small Business Events & Publications
The art of war teaches us to rely not on the likelihood of the enemy's not coming, but on our own readiness to receive him.....

Sun Tzu
Thinking Big...Innovating Big...Using Small Business!

People are our greatest strength - Supporting over 3 million DoD personnel globally!

Industry Partnership

24x7x365

Cyber & Risk Management

Small Business Specialty + Products + Apps + Services + Certifications + Creativity = Successful Value Proposition!

DISA: OUR SUN NEVER SETS!
Three More Things...

Bring **Bold & Innovative** business practices – Be a groundbreaker.

Bring **Extraordinary** leadership and **Creative** talent – Invest in yourself and your company.

Bring Value - **Differentiate** – **Challenge the Normal**.
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DEFENSE INFORMATION SYSTEMS AGENCY
The IT Combat Support Agency

UNITED IN SERVICE TO OUR NATION
Forecast to Industry 2016
Development and Business Center

Mr. Alfred Rivera
Director, Development and Business Center
17 November 2016
**Enterprise Services**
- Reduce complexity for end-user
  - DEOS
- Integrate services into Cyber Situational Awareness and Defensive Cyber Operations
  - Insider Threat
- Expand Cloud to include the ERPs
- Exploit Cloud Services

**Cyber Security**
- A Defendable network
- Actively block attacks
- Rapidly discover and eradicate attacks that evade defenses
- Safeguard information and infrastructure
- Share info to empower the network defender (analyst)

**Coalition & C2**
- Drive C2 modernization
  - GCCS-J Recapitalization
  - Sunset JOPES
  - Field JPES Solution
  - Integrate C2 Information Exchange (C2IE)
  - CENTRIXS/VDC tech refresh

**Business Systems**
- Leverage standard business processes to improve business operations
  - Finish Finance-Contract system modernization
  - Consolidate CRM processes
  - Implement Business Intelligence across business data

**IT Testing Services**
- Leverage efficient testing to improve products and services
  - DoDIN Lab Build-out
  - DISA Common Test Framework & Scorecard
  - Cyber Security and Cloud Testing

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**dbc Priorities**

**Improve Warfighter (user) Experience**

Easy to Buy  Easy to Consume  Easy to Use  Easy to Defend
<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
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</thead>
<tbody>
<tr>
<td>Server Virtualization Joint Enterprise License Agreement (JELA)</td>
<td>DBC BDL</td>
<td>Single award; GSA FSS or ESI; RFQ to be released 2QFY17; Award in 4QFY17</td>
</tr>
<tr>
<td>Maintain existing DoD-wide virtual platform and expand existing virtualization environments</td>
<td></td>
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</tr>
<tr>
<td>Cisco Joint Enterprise License Agreement (JELA) Follow-on</td>
<td>DBC BDL</td>
<td>Single award; Limited Sources Competition; RFQ to be released 2QFY19; Award in 3QFY19</td>
</tr>
<tr>
<td>Maintain existing brand name DoD-wide CISCO SMARTNet support</td>
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# Acquisition Opportunities

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<tr>
<td><strong>Systems Engineering Technology and Innovation (SETI)</strong></td>
<td>DBC BDL</td>
<td>Multiple Award IDIQ; Subsequent task orders to be issued either Full and Open or as Small Business set-asides; RFP to be released 3QFY17; Award in 2QFY18</td>
</tr>
<tr>
<td>Multiple award IDIQ to provide a suite of technical and engineering support, services, and expertise to design, develop, implement, integrate and optimize DISA capabilities, systems and solutions.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Agency Program Support (APS)</strong></td>
<td>DBC BDL</td>
<td>Small Business Set-aside, Multiple Award; RFP to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>Multi-Award contract vehicle to provide full range of program management, financial management, contract management, acquisition management, information assurance and Cyber Security expertise for DISA.</td>
<td></td>
<td></td>
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</tbody>
</table>
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Forecast to Industry 2016
Services Development Directorate

CAPT Al Holtslander
Director/PEO, Services Development
17 November 2016
Rapidly design, develop, integrate, test and transition Business, Enterprise, Command and Control (C2), Coalition, and Cloud systems, services and capabilities of our agency, the Department of Defense, other U.S. Government Agencies and our Allies across the full spectrum of military operations.
Services Development Directorate (SDD)

Categories
- Installation & Environment
  - Computer Aided Facility Management (CAFM)
- Acquisition & Logistics
  - Integrated Defense Enterprise Acquisition Services (IDEAS)
  - DISA Store Front (DSF currently Telecom Only) and DISA Direct
- Financial Management
  - DISA Financial Management System (DFMS)
- Human Resources Management
  - Corporate Management Information System (CMIS)

Current Services
- DISA Store Front (DSF currently Telecom Only) and DISA Direct
- Integrated Resource Information System (IRIS) PM tools

Consolidate / Integrate

Future
- Customer Resource Management (CRM) / DISA Store Front
  - DSF
  - IDEAS
  - DEFENSE AGENCIES INITIATIVE (DAI)
  - (TBD)

Common Computing Environment
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<tr>
<td><strong>DISA Integrated Defense Enterprise Acquisition System (IDEAS)</strong></td>
<td></td>
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</tr>
<tr>
<td><strong>Tier 3 Support:</strong> Provide Tier 3 support for the IDEAS contract writing system, used by DISA to support its contracting mission.</td>
<td>DBC SD2</td>
<td>Single Award; Full and Open Competition; Acquisition strategy pending; RFP to be released 3QFY17; Award in 1QFY18</td>
</tr>
</tbody>
</table>
Unified Capabilities Portfolio

Enterprise Unified Capabilities
- Voice
- Video
- Collaboration (Web Conferencing / Chat)

Integrated Services
- Email
- Content Management
- Office Productivity Suite

Unified Capabilities
- Enterprise Voice over IP (EVoIP) / Enterprise Classified Voice over IP (ECVoIP)
- Global Video Service (GVS)
- Defense Collaboration Services (DCS)

Current Services
- DoD E-Mail (DEE)
- DoD Enterprise Portal Services (DEPS)
- MS Office Joint Enterprise License Agreement (JELA)

Unified Services Over Time
- E-Mail
- Calendaring
- Contact Mgmt
- Task Mgmt
- Word Processing
- Spreadsheets
- Presentations
- Conferencing (Web / Voice / Video)
- Chat (Instant Messaging / Presence)
- Records Mgmt

Goal State (DEOS)

DEOS – Defense Enterprise Office Solutions

DoD Environment
- Client Mobile Browser, and VDI Accessible
- Cloud Development (On Premises) for Performance Redundancy
- Security-DoD RMF or FedRAMP/SRG Impact Level 5 & 6
- DoD Scale
- Key Interfaces – DoD, PKI/IdAM, & nEToPS/Directory Services, API
- UC Infrastructure Integration/telephone (Softphone)/Video
### Defense Enterprise Office Solutions
To integrate or replace multiple enterprise legacy systems and data stores which need to be modernized to ensure sustainability, flexibility, and interoperability, and to improve the continuity of Information Technology (IT) services.

**Program Office**: DBC SD3  
**Anticipated Acquisition Strategy RFP Release / Projected Award**: Acquisition strategy pending; Draft RFP in 2QFY17; Award in 4QFY18

### Global Video Services
Engineering, Transition, Implementation and Sustainment Support of video service capabilities, installed and used worldwide.

**Program Office**: DBC SD3  
**Anticipated Acquisition Strategy RFP Release / Projected Award**: Single award; Contract Vehicle GSM-ETI; RFQ to be released 1QFY17; Award in 2QFY17
Command & Control (C2) Portfolio

Aligned with DISA Strategic Goals:
- Provide Global Infrastructure
- Provide Mission Partner and Leadership Support
- Provide Command and Control (C2) and Enable Cyberspace Sovereignty

**GCCS-J**
- Provides the joint warfighter with an integrated picture of the battlespace supporting the execution phase of military operations.

**JPES**
- Provides the joint warfighter with automated tools needed to plan, mobilize, deploy, monitor activities, redeploy, and demobilize

**GCSS-J**
- Provides the warfighter automated tools to manage and monitor logistics, supportability and sustainability

**Mission Impacts**
- HA/DR
- BMD

**Stakeholders/Users**
- GCCS-J Foreign Stakeholders
  - PACOM
  - EUCOM
  - CENTCOM
  - AFRICOM
  - NORTHCOM
  - STRATCOM
  - TRANSCOM
  - National Guard Bureau

**Requirements/Functional Sponsor(s)**
- Joint Staff J33
- JS J6 CCD
- Joint Staff J35
- JS J6 CCD
- Joint Staff J4

**Stakeholders/Users**
- Air Force
- Navy
- Marine Corps
- Air Force-AOC
- Coast Guard
- Intelligence Community
- Deployable JC2
- DLA
- JITC
- Air Force-AOC
- National Guard Bureau

**Shared Early Warning System (SEWS)**
- Foreign Military Sales (FMS)
### Command & Control (C2) Acquisition Opportunities

<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
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</thead>
<tbody>
<tr>
<td><strong>Joint Planning and Execution Systems (JPES) Program Management Office (PMO) Sustainment and Maintenance for three (3) software systems:</strong> Joint Operations Planning and Execution System (JOPES) Information Technology (IT) system, Joint Capability Requirements Manager (JCRM) and Preferred Force Generation (PFG).</td>
<td>DBC SD4</td>
<td>Acquisition Strategy Pending; RFP to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td><strong>Joint Planning and Execution Services (JPES) Framework (JFW)</strong> provides the back end data and access control services for the modernized JOPES system.</td>
<td>DBC SD4</td>
<td>Acquisition Strategy Pending; RFP to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>Project Title &amp; Description</td>
<td>Program Office</td>
<td>Anticipated Acquisition Strategy RFP Release / Projected Award</td>
</tr>
<tr>
<td>-------------------------------------------------------------------------------------------</td>
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<td>--------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>GCCS-J: Sustainment and Maintenance</strong></td>
<td>DBC SD5</td>
<td>Acquisition Strategy Pending; NIH-CIO-SP3; RFP to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>Effort is to provide mission critical engineering support for the sustainment of the GCCS-J system.</td>
<td></td>
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</tr>
<tr>
<td><strong>GCCS-J: Modernization</strong></td>
<td>DBC SD5</td>
<td>Single award; Full and Open Competition; NIH-CIO-SP3; RFP to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>Effort is to redesign (and produce) GCCS-J with disruptive technologies taking advantage of enterprise, agile, cloud, mobile, open source and big data technologies in an efficient and effective manner.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>GCCS-J: Testing and Production</strong></td>
<td>DBC SD5</td>
<td>Single award; Full and Open Competition; RFP to be released 1QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>Effort is tasked with support testing/production methodologies of existing GCCS-J baselines and developing/implementing new methods to support modernization.</td>
<td></td>
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</tr>
</tbody>
</table>
Coalition Services Portfolio

Unified Capabilities
- Computing Services
- Collaboration
- Transport
- Interoperability & Readiness Services

Current Services
- Legacy Combined Enterprise Regional Information Exchange System (CENTRIXS)
- Virtualized Data Center
- Cross Domain Solutions
- Unclassified Information Sharing Service All Partners Access Network (UISS APAN) (Unclassified)
- Pegasus (Classified)
- SIPRNet Tunnels
- Common Mission Network Transport (CMNT)
- MNIS Support Services for PMO & CCMD’s
- Combined Federated Battle Laboratories (CFBLNet)

Goal State (MPE)
- Network Federation
- PKE/PKI
- Global Virtualized Data Centers
- Enterprise Services
- Unified Capabilities
- Gray Network
- Cross Domain

Services Coalition Ready
## Coalition Services Acquisition Opportunities

<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Combined Federated Battle Laboratories Network (CFBLNet) Support Services</strong></td>
<td>OPC IE8</td>
<td>Full and Open; RFP to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>Provides the full range of CFBLNet Design, Transition, Operation, and CIAV capabilities in support of Multi-National Information Systems (MNIS), Mission Partner Engagement (MPE) and other NATO, coalition, MP and U.S. initiatives.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MNIS Capability Support Services for the Combatant Commands</strong></td>
<td>OPC IE8</td>
<td>Small Business Set-aside; RFP to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>Provide Network Engineering Support for the MNIS Capability for the U.S. Combatant Commands</td>
<td></td>
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</tr>
<tr>
<td>Project Title &amp; Description</td>
<td>Program Office</td>
<td>Anticipated Acquisition Strategy RFP Release / Projected Award</td>
</tr>
<tr>
<td>-----------------------------------------------------</td>
<td>----------------</td>
<td>---------------------------------------------------------------</td>
</tr>
<tr>
<td>Design, Transition and Operation (DTO) Support Services</td>
<td>OPC IE8</td>
<td>Acquisition Strategy pending; RFP to be released in 2QFY18; Award in 3QFY18</td>
</tr>
<tr>
<td>Provide network engineering services to directly support the MNIS PMO in the design, transition and operation of MNIS networks, which directly support U.S. military forces, NATO, and U.S. Coalition members with critical war planning and warfighting capabilities.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
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Our Mission
“Develop, integrate, and assure cyber capabilities in order to enable Joint and Coalition operations.”

Our Vision
“Cyber Dominance in support of DISA and Global Operations

Our Mission Space
- Perimeter Security
- Cyber Situational Awareness
- Endpoint Security
- Joint Regional Security Stacks
- Cyber Readiness
Cyber Development

**DoD Cyber Strategic Goals**
- Ready Forces/Cyber Operations
- Defend, Secure, Mitigate
- Defend the Homeland

**DISA Cyber Strategic Goals**
- Provide an efficient, resilient, reliable and Assured Infrastructure Services
- Improve Responsiveness, Agility and Collaboration
- Defend the DODIN, Secure DODIN Data and Mitigate risks to DoD
- Recruit, Develop and Train our Professional Workforce

**DODIN Cyber Strategic End-state**
- Establish a defendable network – automatically remediate vulnerabilities and insecure configurations
- Actively block, in cyber speed, known and unknown attacks at network perimeter, regions, and endpoints
- Rapidly discover (hunt) and eradicate attacks that evade defenses
- Safeguard information and infrastructure from the insider threat
- Share Information, provide situational awareness to empower the network defender (analyst)
Cyber SA –
- Big Data Platform
- Cyber Analytics
- Security Information/Event Manager
- Defense Industrial Base Net

Perimeter Security
- Content Filtering
- Email Security Gateway
- Sensors – Net Flow, Full Packet Capture
- Demilitarized Zones (DMZ)
- Distributed Denial of Service Mitigations

Regional Security
- Joint Regional Security Stacks
- Cross Domain Enterprise Services

Endpoint, Data Center Security
- Host Based Security System
- Public Key Infrastructure
- Vulnerability Scanning – Continuous Monitoring
- Security Technical Implementation Guides

Cyber Readiness
- Cyber Workforce Development (Training)
- Cyber Readiness Assessment
- Cyber Range

DoD Cyber Strategic Goals

<table>
<thead>
<tr>
<th>SG I</th>
<th>Ready Forces/Cyber Operations</th>
</tr>
</thead>
<tbody>
<tr>
<td>SG II</td>
<td>Defend, Secure, Mitigate</td>
</tr>
<tr>
<td>SG III</td>
<td>Defend the Homeland</td>
</tr>
</tbody>
</table>
Observations for Industry Partners

- Complex architecture drives operational inefficiencies
  - Defense in depth vs. vendor in depth
  - Integration among sensors, management & Cyber SA tools
- “Do everything” suites integrate well, but may not provide best capabilities
  - Balance is required
- Interoperability between the ecosystems & across products highly desired
  - Industry consortiums & partnerships proving valuable
- Budget remains stable at best, no new $$$
  - Seeking internal efficiencies in order to provide new capabilities & modernize
## Acquisition Opportunities

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<tbody>
<tr>
<td><strong>Break and Inspect</strong></td>
<td>DBC ID2</td>
<td>Acquisition strategy pending</td>
<td>RFP to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>Hardware solution to decrypt and inspect Secure Socket Layer (SSL) /</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transport Layer Security (TLS) traffic from connections originated by</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DoD clients.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Enterprise Email Security Gateway Solution (EEMSG)</strong></td>
<td>DBC ID2</td>
<td>Single award; Small Business</td>
<td>Small Business Set-Aside; GSA IT Schedule 70; RFQ to be released 1QFY17; Award in 4QFY17</td>
</tr>
<tr>
<td>NIPRNet EEMSG solution that provides anti-spam, anti-virus and</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>content filtering services</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Acquisition Opportunities

<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cross Domain Enterprise Services (CDES) Operations and Integration</strong>&lt;br&gt;Provides implementation and integration support, operational and sustainment support, engineering support, Tier I-III Help Desk support, technical writing / editing, operational document preparation services, custom filter development and other operational support</td>
<td>DBC ID3</td>
<td>Acquisition strategy pending; RFP to be released 2QFY17; Award in 1QFY18</td>
</tr>
<tr>
<td><strong>Information Technology Services Management (ITSM)</strong>&lt;br&gt;Replace all existing ITSM solutions with capabilities extendable to the DoD enterprise edge</td>
<td>DBC ID4</td>
<td>Single award; Full and Open Competition; RFP to be released 3QFY17; Award in 1QFY18</td>
</tr>
<tr>
<td>Project Title &amp; Description</td>
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<td>Anticipated Acquisition Strategy RFP Release / Projected Award</td>
</tr>
<tr>
<td>---------------------------------------------------------------------</td>
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<td>------------------------------------------------------------------</td>
</tr>
<tr>
<td>Transport/Compute Convergence</td>
<td>DBC ID4</td>
<td>Single award; Full and Open Competition; RFP to be released 3QFY17; Award in 1QFY18</td>
</tr>
<tr>
<td>Eliminate duplications and underutilized capabilities for all Operational Support System (OSS) solutions used for DoDIN Operations (may lead to multiple acquisitions)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Engineering and Installation Services</td>
<td>DBC ID4</td>
<td>Single award; Small Business Set-Aside; RFP to be released 3QFY18; Award in 1QFY19</td>
</tr>
<tr>
<td>Engineering support to deploy and install new capabilities developed by Operational Support System (OSS)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Antivirus/Antispyware (AV/AS) Endpoint Security License</td>
<td>DBC ID5</td>
<td>Single award; NASA-SEWP; RFQ to be released 3QFY17; Award in 1QFY18</td>
</tr>
<tr>
<td>McAfee AV/AS Licenses and Support</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Endpoint Security Solution (ESS) (Legacy licenses)

To obtain continued Intel Security/McAfee license maintenance, Platinum Support and training updates to the DoD IA and CND implementation of DISA's ESS/HBSS security suite.

<table>
<thead>
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<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Endpoint Security Solution (ESS) (Legacy licenses)</strong></td>
<td>DBC ID5</td>
<td>Single Award; GSA IT70; RFQ to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>Project Title &amp; Description</td>
<td>Program Office</td>
<td>Anticipated Acquisition Strategy RFP Release / Projected Award</td>
</tr>
<tr>
<td>-------------------------------------------------------------------------------------------</td>
<td>----------------</td>
<td>---------------------------------------------------------------</td>
</tr>
</tbody>
</table>
| **Acropolis and Sensor Operations**  
Provide technical, engineering, operational, sustainment and management functions to support day-to-day 24x7x365 O&M on all hardware, processes, applications, databases, networks, sensors, sensor feeds, analytical tools and capabilities included within the Centaur Operations mission. | DBC ID5        | Acquisition strategy pending; RFP to be released 2QFY18; Award in 1QFY19 |
| **Assured Compliance Assessment Solution (ACAS)**  
Provide a solution and associated support to accurately assess the configuration compliance of DoD enterprise networks and connected systems against DoD standards | DBC ID5        | Acquisition strategy pending; RFP to be released 2QFY18; Award in 1QFY19 |
## Acquisition Opportunities

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</tr>
</thead>
<tbody>
<tr>
<td><strong>Cyber Situational Awareness (SA) and Analytics and Cyber Security Divisions Strategic and Functional Support</strong>&lt;br&gt;Provide technical support required in order to plan, coordinate, direct, control and maintain all work requirements needed to support Cyber SA and Analytics and Cyber Security Engineering</td>
<td>DBC ID5/6</td>
<td>Acquisition strategy pending; RFP to be released 1QFY18; Award in 4QFY18</td>
</tr>
<tr>
<td><strong>Computer Network Defense (CND) Tools Sustainment and Data Integration</strong>&lt;br&gt;Application support &amp; sustainment, data integration and analytic development.</td>
<td>DBC ID6</td>
<td>Acquisition strategy pending; RFP to be released 2QFY17; Award in 2QFY18</td>
</tr>
</tbody>
</table>
## Acquisition Opportunities

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<tr>
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<th>Anticipated Acquisition Strategy</th>
<th>RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Joint Regional Security Stacks (JRSS) RedSeal Enterprise License Agreement (ELA)</strong></td>
<td>DBC ID8</td>
<td>Single award; NASA-SEWP; RFQ</td>
<td>to be released 1QFY17; Award in 1QFY17</td>
</tr>
<tr>
<td>RedSeal Enterprise-wide software licenses and renewals.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Joint Regional Security Stacks (JRSS) 2.0</strong></td>
<td>DBC ID8</td>
<td>Single award; NASA-SEWP; RFQ</td>
<td>to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>Enhancement of hardware, software, and maintenance necessary to support JRSS 2.0. Includes Break and Inspect, Web Content Filtering, Major Bill of Materials, and Installation Bill of Materials.</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
Contact Information

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DEFENSE INFORMATION SYSTEMS AGENCY
The IT Combat Support Agency

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Forecast to Industry 2016

Mobility Portfolio

Mr. Jacob Marcellus
Acting, Mobility Portfolio Manager
17 November 2016
Defense Mobility Unclassified Capability (DMUC)

DMUC provides a worldwide service to make calls, text, access enterprise email, contacts, calendar, and use approved apps to connect DoD personnel and Senior Staff using COTS devices
DMCC-S provides DoD users with the ability to stay connected and informed via bidirectional delivery of timely and secure classified information. DMCC-S extends the DISA classified enterprise service offerings to mobile users.
DoD Mobility DMUC / DMCC-S Capabilities

Two Enterprise Service Offerings (DMUC and DMCC-S)

DMUC
- UNCLASS Enterprise Managed Service Offering
- 45K Devices +200 a month
- Uses commercially available mobile Phones and Tablets
- 300+ Approved Applications
- Mobile Application Store
- App Vetting Service
- Derived PKI Credentials
- Enterprise Trusted Wi-Fi
- OS/App Compliance

DMCC
- Secure Enterprise Voice and Email using CSFC
- 1300 Devices +30 a month
- DoD & Non-DOD Federal customers
- Limited Coalition Partner Use
- Global Service Area
- UVDS Pilot
- Continuous Monitoring Cyber Capabilities
- UNCLASS while off/Pin out

UNCLASSIFIED

UNCLASSIFIED

CLASSIFIED

APP MANAGEMENT

TOP SECRET

TS Pilot 2nd Qtr FY17 w/ Next Generation Device

CYBER SECURITY
## Mobility Acquisition Opportunities

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<tbody>
<tr>
<td><strong>Mobility Enterprise Services – UNCLASSIFIED</strong>&lt;br&gt;DoD Enterprise service offering enabling government owned Mobile Devices access to Unclassified Department of Defense Information Network (DoDIN) and commercial information services.</td>
<td>DBC ID7</td>
<td>Full and Open; RFP to be released 3QFY17; Award in 1QFY18</td>
</tr>
<tr>
<td><strong>Mobility Enterprise Services – CLASSIFIED</strong>&lt;br&gt;DoD Enterprise service offering enabling government owned Mobile Devices access to Classified Secret Department of Defense Information Network (DoDIN) telephony and information services.</td>
<td>DBC ID7</td>
<td>Full and Open; RFP to be released 3QFY17; Award in 1QFY18</td>
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Contact Information

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301-225-8410
Forecast to Industry 2016
Operations Center

Mr. Dave Bennett
Director, Operations Center
17 November 2016
Operations Center Major Changes

• Implementation & Sustainment Center converged into Operations Center
  ▪ Full implementation effective 2 October 2016
  ▪ Improve delivery & support of capabilities and services
  ▪ Operationalize services and infrastructure while providing integrated support to Mission Partners

• Enterprise Engineering established as a directorate under Operations Center

• Mr. Bennett dual-hatted as:
  ▪ Director, Operations Center
  ▪ Chief Information Officer for DISA

• New Vice Director and Vice CIO – Mr. Stuart Timerman
Operations Center Major Changes

• Operations Center (OC) now comprised of three core directorates:
  ▪ Infrastructure Directorate (IE)
  ▪ Services Directorate (SE)
  ▪ Operations Directorate (OP)

• OC is supported by 5 functionally aligned organizations:
  ▪ Finance (OCF)
  ▪ Contracts & Logistics (OCL)
  ▪ Personnel (OCW)
  ▪ Mission Support (OCM)
  ▪ Enterprise Engineering (EE)

• Most significant change aligned the Computing Centers under SE
  ▪ DECC model evolving to Computing Ecosystem structure effective 1 January 2017
Operations Center Major Changes

Enterprise Engineering

Operations Center

Infrastructure Directorate

Services Directorate

Operations Directorate

CIO Compliance Division*
OCC
Financial Management Division
OCF
Contracts and Logistics Support Division
OCL
Workforce Services and Development Division
OCW

*OCC – Matrixed outside of OC
Infrastructure Directorate (IE)
- Sustains and optimizes DISN infrastructure
- Manages terrestrial and undersea transport, satellite and mobility gateways
- Sustains the Multinational Information System

Services Directorate (SE)
- Provides optimal and rapid delivery solutions for mission critical enterprise and tactical systems
- Operates and sustains the Enterprise Computing Center environment

Operations Directorate (OP)
- Operates and C2 of DISA’s assigned DoDIN mission
- Conducts Cyber and Computer Network Defense for the DoDIN and supports mission partner applications and systems
Contracting Goals Post Convergence

- Improve coordination and transfer of capabilities between Development and Operations Centers
  - Minor program realignments (e.g., MNIS, GVS, Teleport)
- Continue clean-sheeting progress and decrease number of contracts
- Drive reduction of costs / lower rates to customers
- Reduce complexity and evolve enterprise services
- Gain efficiencies from standardization and consolidation
- Increase responsiveness through increased automation
  - Networking and Computing Services
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DEFENSE INFORMATION SYSTEMS AGENCY
The IT Combat Support Agency

UNITED IN SERVICE TO OUR NATION
Forecast to Industry 2016
Services Directorate

Mr. Raju Shah
Civilian Deputy
Mr. John Hale
Development and Business Directorate
17 November 2016
**Description:** Compute and storage portfolio describes two separate but related system elements that functionally, physically, and behaviorally interact in order to enable the delivery of Computing and Data Storage Services. This portfolio will transform today’s fixed, redundant computing and storage solutions to an elastic data environment where compute and storage capacity is flexible, interoperable, and transient.

**Customers:**
- Internal DISA
- Services/Agencies/Combatant Commands
- Intelligence Community
- Non-DoD customers
Services Directorate – Future State

Services Directorate
Jason Martin, Director
Raju Shah, Deputy Director
Edwin Norwood, Technical Director

Computing Ecosystem
Tony Purvis

Applications Division
Paul Crumbliss

IT Services Division
Kate Felts

Civilians ~1,559
Contractors (FTE) ~900
Active Duty ~10
The Future – DISA’s Computing Ecosystem

### Lines of Business (LOBs)

- Aligns like functions across a single computing enterprise.
- Establishes a unified computing structure that operates under a single command.
- Prioritizes excellence in service delivery, process efficiency, and standardization.
- Leverages the talent, skills, and commitment of employees.
- Expands the availability of technology and resources.
- Will optimize support to customers and stakeholders.
Automation & Standardization

Data Center
- Automation & Orchestration
- Software Defined Network and NFV
- Standardization

Transport
- Automation & Orchestration
- Software Defined Network and NFV
- Standardization

Software Defined Infrastructure
DISA Current and Future Cloud Vision

Current

Future

Secure Cloud Computing Architecture

DoD DataCenter

milCloud 1.0

milCloud 2.0

DoD DataCenter

DoD DataCenter

Cloud Access Point

Commercial Cloud Provider

Commercial Cloud Provider

Software as a Service

Infrastructure as a Service

Mission Partner
The milCloud 2.0 Phase 1 (m2P1) IDIQ contract will bring commercial cloud Infrastructure as a Service (IaaS) into two DISA facilities, connecting DoD networks to cloud service providers, in a private deployment model.

- A “pay for usage” concept will provide overarching cost benefits, enabling mission partners to solely pay for actual usage
- Infrastructure estimates include scaling from a small initial implementation of four applications to a target state of 18,000 workloads

Status: In source selection
milCloud Objectives

- Provide robust and resilient infrastructure services to DoD consumers and mission partners
  - Expand flexibility of datacenter service offerings and business processes
  - Reduce DoD’s Total Cost of Ownership of delivering infrastructure services
  - Validate business processes to broaden future use of DoD cloud technologies
  - Enable scaling of infrastructure and application resources to meet shifts in mission partner operational requirements
DISA’s Secure Cloud Computing Architecture (SCCA) is a suite of enterprise-level services, tailored to meet the unique functional and operational requirements of cloud computing in the DoD.
SCCA Capability Overview

- **Cloud Access Point:** Provides access to the Cloud, protects DISN from the Cloud.

- **Virtual Data Center Security Stack:** Virtual Network Enclave Security to protect application and data; WAF, IDS/IPS at the application layer, and provides central peering point with a Mission Owner’s Cloud environment.

- **Virtual Data Center Managed Services:** Application Host Security to include HBSS/ACAS, Gold Images, patching, configuration management.

- **Trusted Cloud Credential Manager:** Cloud Credential Manager to enforce Role Based Access Control (RBAC) and least privileged access

- **Status:** Government Integrated solution of existing approved commercial capabilities
<table>
<thead>
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<th>RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>DISA Enterprise Services Facilities Team Technical Support.</td>
<td>SE</td>
<td>Acquisition Strategy: Small Business Set Aside</td>
<td>RFP: 1Q FY17</td>
</tr>
<tr>
<td>Facilities engineering support.</td>
<td></td>
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</tr>
<tr>
<td>DoD DMZ Support</td>
<td>SE</td>
<td>Acquisition Strategy: GSA Schedule IT-70</td>
<td>RFP: 2Q FY17</td>
</tr>
<tr>
<td>IT Support of De-Militarized Zones (DMZs) and Coalition customer services at DECC Columbus.</td>
<td></td>
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</tr>
<tr>
<td>Third Party Legacy</td>
<td>SE</td>
<td>Acquisition Strategy: Small Business Set-Aside</td>
<td>RFQ: 2Q FY17</td>
</tr>
<tr>
<td>On-site HW maintenance, including related HW internal OSS and SW technical support services.</td>
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</table>
# Acquisition Opportunities

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<th>Anticipated Acquisition Strategy</th>
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</tr>
</thead>
</table>
| XSPCS – Processor Capacity Services (PCSII)  
[Ad hoc] support of the processor infrastructure associated with the chipset environments (X-86, SPARC). | SE | Acquisition Strategy: Full & Open | RFQ: 2Q FY17  
Projected Award: 1Q FY18 |
| ZIPPCS – Processor Capacity Services (PCSII).  
[Ad hoc] support the processor infrastructure associated with the chipset environments (IBM Z series, Itanium, IBM System P). | SE | Acquisition Strategy: Full & Open | RFQ: 2Q FY17  
Projected Award: 1Q FY18 |
| IPCS – Processor Capacity Services (PCSII).  
Engineered solution services. Replacement for DISA processing capacity that has exceeded its technical life. | SE | Acquisition Strategy: Full & Open | RFQ: 3Q FY17  
Projected Award: 2Q FY18 |
### Acquisition Opportunities

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</tr>
</thead>
</table>
| **DISA-OKC Communications and Network Server Technical Support**  
Technical Support at DECC Oklahoma City.                                                                 | SE             | Acquisition Strategy: Competition on DESS vehicle  
RFP: 2Q FY18  
Projected Award: 4Q FY18 |
| **Enterprise Storage Capacity Services (ESSIII)**  
Design, deliver, install, and maintain storage capacity infrastructure in concert with the Government (CONUS/OCONUS). | SE             | Acquisition Strategy: Full & Open  
RFQ: 3Q FY18  
Projected Award: 3Q FY19 |
| **Bahrain Support**  
Operations and IT Support for the Theater Enterprise Computing Center - Central Region. | SE             | Acquisition Strategy: GSA Schedule IT-70  
RFP: 3Q FY18  
Projected Award: 1Q FY19 |
Contact Information

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Forecast to Industry 2016

Networking Technologies

Mr. Jessie L. Showers, Jr.
Infrastructure Executive
17 November 2016
IE Mission and Vision

Mission
Implement and sustain the global transport, voice, video and data network infrastructure and provide Information superiority to the President, Combatant Commanders, Senior Leadership, Services, Agencies and Warfighters

Vision
World class DoD Information Network (DoDIN) capabilities for our mission partners

- Worldwide staff - 1100+ Civilian, Military, and Contractor
- Sustains and optimizes DISN infrastructure at 3500 locations in 26 Nations
- Manage terrestrial and undersea transport, satellite and mobility gateways, and Multinational Info Systems
A Combat Support Agency
Enterprise Infrastructure

Consolidating Computing Environments...Including Cloud • Exploiting Server Optimization • Working Capital Resourced Self Provisioned Data Processing & Storage • Transitioning to Everything Over IP

Commercial Equivalent: $11B IT Profit & Loss in 18 States & 8 Countries with 7600 Civilians & Military & 8000 Sub Contractors

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Network Portfolio
Programs, Services, Support, and Technologies

Terrestrial Transport
- DISN Optical Transport Network (OTN)
- DISA-managed Optical Fiber with IRU leases
- DISN Secret & Unclassified Common Data Services (SIPRNet and NIPRNet)
- VPN Services (Private IP, Label Transport, and Private LAN)

Gateway
- DoD Enterprise Travel Kit (DECTK)
- Organizational Messaging Service (OMS) consisting of National /Allied Gateways
- DODIN Blurring

Special Services
- Requirements analysis, impact assessments, telecom services and support
- Enterprise DNS Management
- Secret Service Communication and Special Events support

Multi-National Information Sharing
- Sustainment and support of coalition networks and capabilities

Senior National Leadership Comm
- Communications for US Defense / National Leadership, allies, and other foreign nations
**SATCOM Portfolio**

**Programs, Services, Support, and Technologies**

**Gateway & Teleport Programs**
- Leading evolution and integration of Enterprise Gateway services
- SATCOM Path diversity & resiliency
- Suite of products & services

**Digital IF**
- Improved SATCOM resiliency & path diversity
- Increased MIL/COM Interoperability

**AISR/UVDS**
- Global AISR transport from UAV to DoDIN
- Centralized location for real time access to ISR FMV
- Web portal services
- Robust, Redundant & Scalable

**EMSS**
- Global Reach Communications
- Phone/Messaging
- Short-Burst-Data (SBD)
- One-way Global Data Broadcast & Paging
- Distributed Tactical Communications System (DTCS)

**PATHFINDERS**
- Examining innovative approaches to Enterprise-wide COMSATCOM acquisition and management

**COMSATCOM Services**
- COMSATCOM procurement & leasing
- Enterprise-wide strategic planning & analysis
- Systems Engineering

**Gateway & Teleport Programs**
- Leading evolution and integration of Enterprise Gateway services
- SATCOM Path diversity & resiliency
- Suite of products & services
DISN Network Architecture Layers

1. Optical Transport System
   - Mobile User
   - Fiber RN
   - Satellite GW

2. Dedicated Transport Network
   - Line Amplifier
   - OTM
   - Add/Drop Mux
   - DWDM

3. Converged IP/MPLS Network
   - NFG, DMZ
   - U-PE
   - U-AR
   - IAP

4. Unified Capabilities
   - Data Center
   - Directory
   - Coalition GW
   - Soft Switch
   - Enterprise Session Controller
   - Voice and Video

5. ISO Layer
   - Government and Commercial Cloud
   - Messaging & Presence
   - Voice ISP

6. Cyber Security - Sensing, Prioritize, Protect, GW (JRSS)

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Supporting The DoD Way Forward

**Goal 1: Execute Joint Enterprise Capability Initiatives**

**Objective:** Implement JRSS and modernize the DISN Transport

**Goal 2: Improve Partnerships with Mission Partners and Industry**

**Objective:** Enable information sharing with key partners by providing the Mission Partner Environment – Information System

**Goal 3: Ensure Successful Mission Execution in the Face of the Cyber Threat**

**Objective:** Establish a resilient cyber defense and enhance cyber situational awareness by assuring survivability against sophisticated cyber attacks to ensure our mission is conducted in a secure communications environment

**Goal 4: Provide a DoD Cloud Computing Environment**

**Objective:** Provide a secure hybrid cloud environment
Supporting The DoD Way Forward

Goal 5: Optimize the Department’s Data Center Infrastructure
Objective: Consolidate DoD Data Centers and Local Computing Infrastructure

Goal 6: Exploit the Power of Trusted Information Sharing
Objective: Deploy a dynamic authentication infrastructure, improve information sharing and integrate commercial mobile IT

Goal 7: Provide a Resilient Communications and Network Infrastructure
Objective: Improve strategic and tactical communications networks; modernize command, control and communications systems; optimize strategic gateways; and establish end-to-end satellite communications

Goal 8: Improve Oversight and Execution of DoD IT Investments
Objective: Strengthen DoD IT Financial Management Decision Making
## Acquisition Opportunities

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</thead>
</table>
| **GNS PAC Transport Services**  
This task order will replace DTSP-II to provide transport and circuit transition services to DISA PAC customers | OPC IE1        | Acquisition Strategy: Fair Opportunity GNS Vendors only  
RFP: 1Q FY17  
Projected Award: 3Q FY17                                                                 |
| **IT Management Services**  
Recompete of Transport Division Program Management Support                                    | OPC IE1        | Acquisition Strategy: GSA Alliant SB (P&S)  
RFP: 1QFY17  
Projected Award: 3QFY17                                                                 |
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<tr>
<td><strong>Teleport System Engineering and Program Management Support (SEPM)</strong></td>
<td>OPC IET</td>
<td>Acquisition Strategy: Single</td>
<td>Award; Full and Open Competition</td>
</tr>
<tr>
<td>Provide support in the areas of System Engineering, Test &amp; Evaluation and other Technical</td>
<td></td>
<td>RFP: 1Q FY17</td>
<td>Projected Award: 3Q FY17</td>
</tr>
<tr>
<td>support to the C, X, Ku, and Ka-band satellite capabilities and systems capabilities which</td>
<td></td>
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</tr>
<tr>
<td>provides communications and IP connectivity for deployed tactical communications systems.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>GCDSII - Global Content Delivery Services</strong></td>
<td>OPC IE7</td>
<td>Acquisition Strategy : Full &amp; Open</td>
<td>RFP: 4Q FY18</td>
</tr>
<tr>
<td>Content delivery services at the extreme edge of the DoD managed wide area networks (WANs)</td>
<td></td>
<td></td>
<td>Projected Award: 4Q FY19</td>
</tr>
<tr>
<td>, both classified and unclassified networks.</td>
<td></td>
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</thead>
</table>
| **GSM Operations (GSM-O) Recompete**  
Operations, Sustainment and Maintenance activities of the DISN/DoDIN | OPC IE | Acquisition Strategy: Single Award IDIQ  
RFP: 4QFY18  
Projected Award: 3QFY19 |
<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy</th>
<th>RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>DISN Tech Refresh</td>
<td>OPC IE</td>
<td>Acquisition Strategy: Various</td>
<td>RFP: 1Q - 4Q FY17</td>
</tr>
<tr>
<td>Provides enhanced network infrastructure capabilities, services, and support</td>
<td></td>
<td></td>
<td>Projected Award: 1Q – 4Q FY17</td>
</tr>
<tr>
<td>Circuit and Transport Services</td>
<td>OPC/IE</td>
<td>Acquisition Strategy: GNS and</td>
<td>Bulletin Boards primarily</td>
</tr>
<tr>
<td>Bandwidth and network capabilities and services</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
• Complex battle spaces influenced by advanced technology and change (i.e., Virtual Networking, Cloud)

• Operate and Defend the DOD Enterprise (DoDIN Operations, Defensive Cyber Operations & Internal Defensive Measures)

• Survivable Infrastructure and Services, more redundant

• Roll out capabilities and services faster
  – On demand and capacity services
  – Commercial capability to eliminate/optimize legacy equip

• Improve integration, security and interoperability

Budget pressures are not going away
Who We Serve

Executive Branch
- White House Communications Agency
- National Security Council (e.g., Situation Room)
- Office of the President

Federal Government
- Office of Personnel Management

Military Services
- Army
- Navy
- Air Force
- USMC

Military Commands
- Southern Command
- Africa Command
- Pacific Command
- European Command
- Northern Command
- Transportation Command
- Strategic Command
- Central Command
- Special Operations Command
- Combatant Commands

Federal Government
- Defense Logistics Agency
- White House Communications Agency
- Office of the President
- National Security Council (e.g., Situation Room)

Other DOD Agencies
- Defense Health Agency
- Defense Finance and Accounting Service
- Defense Intelligence Agency
- Defense Logistics Agency

Other Field Activities
- Office of Personnel Management

Plus 14 other DOD Agencies & 9 Field Activities
Contact Information

Information
www.disa.mil

Contracting Opportunities
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301-225-8000
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UNITED IN SERVICE TO OUR NATION
Forecast to Industry 2016

Joint Service Provider

Pentagon

Brig Gen Brian T. Dravis, USAF
Director, JSP
17 November 2016
Brigadier General Brian T. Dravis

Director, Joint Service Provider

Defense Information Systems Agency (DISA)

Brigadier General Dravis serves as the first Director of the Joint Service Provider, an organization resulting from the consolidation of several legacy service providers in the Pentagon. Its 2,500+ member workforce is tasked to operate and defend the full range of DoD IT services in the National Capital Region while achieving significant efficiencies and cost savings.
The Formation of JSP

- IT services in the Pentagon have historically been provided by multiple organizations with duplicative capabilities.
- JSP was established 1 May 2015 by Deputy Secretary of Defense Memo to correct these inefficiencies.
- The merger of two legacy service providers from Headquarters, Department of the Army Information Technology Agency (ITA), and Washington Headquarters Services (WHS) Enterprise Information Technology Services Directorate (EITSD) formed the backbone of the new organization.

The diagram illustrates the timeline and key events:

- **2014**: Request for Study
- **May 2015**: JSP was established
- **July 2015**: Initial Operating Capability
- **2016**: Today
- **October 2017**: Resource Transfer (Planned)
To meet CONOPS requirements and achieve cost savings and efficiencies, JSP identified a set of 10 cross-organizational contract efforts:
## Acquisition Opportunities

<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Network Defense (DCO IDM)</td>
<td>JSP Cyber Security Center</td>
<td>Single award; Fair Opportunity; (CIO-SP3) Awarded 29 September 2016</td>
</tr>
<tr>
<td>Consolidation of 7 contracts into 1.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maintain active defense-related areas of responsibility: End Point Security, Network Sec., Assessments, Incident Handling</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Desktop / Helpdesk / VTC</td>
<td>JSP Service Delivery Center</td>
<td>Single award; Fair Opportunity; (GSA Alliant) Awarded 30 June 2016</td>
</tr>
<tr>
<td>Consolidation of 9 contracts into 1.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maintain consolidated information technology (IT) support services such as AV/VTC, Service Desk, COOP, VIP Support, and Telecom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Identity Protection Management (IPM)</td>
<td>JSP Cyber Security Center</td>
<td>Single award; Fair Opportunity; SB Set-Aside; (CIO-SP3 Small Business) Expected RFP Release in 3QFY17 Award in 4QFY17</td>
</tr>
<tr>
<td>Consolidation of 3 contracts into 1.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Maintain security related areas of responsibility: Infrastructure Deployment, PKI Cert. Request, Token Issuance, Security Engineering and Policy, Knowledge Management, Communications, and COOP</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Acquisition Opportunities

<table>
<thead>
<tr>
<th>Project Title &amp; Description</th>
<th>Program Office</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cyber Security</strong>&lt;br&gt;Consolidation of 5 contracts into 1.&lt;br&gt;Maintain passive defense-related areas of responsibility: Compliance, Assessment and Authorization, Audit Support, Risk and Vulnerability Management, Training and Information System Security Officers</td>
<td>JSP Cyber Security Center</td>
<td>Single award; Fair Opportunity; SB Set-Aside; (CIO-SP3 Small Business)&lt;br&gt;Expected RFP Release in 1QFY17 Award in 2QFY17</td>
</tr>
<tr>
<td><strong>Server / Compute</strong>&lt;br&gt;Consolidation of 2 contracts into 1.&lt;br&gt;Maintain server management and mainframe services, system management services, and systems security support</td>
<td>JSP Service Delivery Center</td>
<td>Acquisition strategy under development;&lt;br&gt;Expected RFP Release in 3QFY17 Award in 4QFY17</td>
</tr>
<tr>
<td><strong>Engineering</strong>&lt;br&gt;Consolidation of 3 contracts into 1.&lt;br&gt;Maintain Engineering Project Planning and Execution, Engineering Service and Support, and Service Transition</td>
<td>JSP Solutions Division</td>
<td>RFI to inform acquisition strategy;&lt;br&gt;Expected RFP Release in 3QFY17 Award in 3QFY17</td>
</tr>
<tr>
<td>Project Title &amp; Description</td>
<td>Program Office</td>
<td>Anticipated Acquisition Strategy RFP Release / Projected Award</td>
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<tr>
<td>-----------------------------</td>
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<td>---------------------------------------------------------------</td>
</tr>
</tbody>
</table>
| **Network Modernization (NetMod)**  
New contract designed to implement a holistic solution to modernizing the unclassified Pentagon infrastructure | JSP Service Delivery Center | Fair Opportunity (GSA Alliant); Draft RFP Released 14 Oct 16; Expected RFP Release in 1QFY17 Award in 2QFY17 |
| **Transport**  
Consolidation of 2 contracts into 1. Operate, maintain, deploy, and manage an existing network infrastructure | JSP Service Delivery Center | Acquisition strategy under development; Expected RFP Release in 2QFY17 Award in 2QFY17 |
| **Hardware/Software**  
JSP has already consolidated 150 of its smallest maintenance contracts to a single small business provider. In future, will continued consolidation of 95 larger HW/SW contracts into 30 | JSP Service Delivery Center | Expected RFP Release in 3QFY17 Awards from 3Q-4QFY17 |
| **Collaboration**  
Consolidation of 3 contracts into 1. Consolidation of contracts in support of collaboration tools such as SharePoint | JSP Solutions Division | Task Order on GSA Schedule IT-70 Single Award Fair Opportunity (Small Business) Expected RFP Release in 2QFY17 Award in 2QFY17 |
Contracting Office Transition

<table>
<thead>
<tr>
<th>Legacy Environment</th>
<th>FY16</th>
<th>FY17</th>
<th>FY18</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC – Rock Island</td>
<td>~30 contracts transferred to DISA</td>
<td>Transition additional contracts to DISA</td>
<td>DISA - DITCO</td>
</tr>
<tr>
<td>WHS Acquisition Directorate</td>
<td></td>
<td>Begin transition of contracts to DISA</td>
<td>DISA - DITCO</td>
</tr>
<tr>
<td>GSA Acquisitions</td>
<td></td>
<td></td>
<td>DISA - DITCO</td>
</tr>
<tr>
<td>NIH - NITAAC</td>
<td></td>
<td></td>
<td>DISA - DITCO</td>
</tr>
</tbody>
</table>
Challenges of Current Environment

- Highly manual management of infrastructure and provisioning of services
- Stove-piped/wedge-based design in networking and application hoteling
- Seams and gaps in maintenance and monitoring of end-to-end experience
- Lack of comprehensive documentation of architectures and settings
- Limited support to mobile workforce
Contact Information

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www.disa.mil

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571.256.4550
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DEFENSE INFORMATION SYSTEMS AGENCY
The IT Combat Support Agency

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Forecast to Industry 2016

External Contracting Opportunities

Mr. Douglas W. Packard
Procurement Services Executive
17 November 2016
Finding Acquisition Opportunities

- SAFIRE (System for Acquisition Forecast, Input, Retrieval & Engagement)
  - Small Business Administration and DoD Office of Small Business Programs Initiative
  - DoD-wide procurement forecast, initiated in May 2015
  - Foster communication between DOD and industry, and enhance competition
  - Acquisition opportunities at/above $5M for a 3-year period

- DISA/PSD committed to a more frequent posting of opportunities
  - Tailored version of the data furnished for SAFIRE
  - Acquisition opportunities at/above $5M for FY16-19
  - Updates posted in February 2016 and August 2016
  - Next update as of January 2017
  - Opportunities list posted on DITCO website (https://www.ditco.disa.mil/Default.asp) and public-facing (no CAC needed to access) DISA web site (www.disa.mil)

- Questions may be directed to PSD PL4, Contract Planning Division, dis.meade.PLD.list.pl41@mail.mil, or 301-225-4150
• Senior DISA official, appointed to provide independent reviews to ensure “fair opportunity” to be considered for Task/Delivery Orders (under multiple award indefinite delivery/indefinite quantity contracts, FAR/DFARS Subpart 16.5), and consistent with procedures in the basic contract.

• **Reviews**: Proper notices; clear requirements; reasonable response period; disclosure of evaluation factor/subfactors and their relative importance; post award debriefings; and any exception to fair opportunity is justified and appropriate

• Example: Evaluation factors so restrictive only one contractor could possibly meet the requirement.

• **Note**: Attempt first to resolve issues with the Contracting Officer; engage Ombudsman as soon as possible / before contract award.

• Mere disagreement with procurement strategy will not be reviewed.

• **No specific timeline for an Ombudsman review.**

• **DISA’s Task and Delivery Order Ombudsman**: Mr. Mark Youmans, 301-225-4126, mark.a.youmans.civ@mail.mil
Unified Capabilities (UC) 
Approved Products List (APL)

• UC APL is a consolidated list of products that have completed Interoperability and Information Assurance certification; APL mandated by DoDI 8100.04, Unified Capabilities and managed pursuant to FAR 9.2.

• UC APL allows DoD components to purchase and operate UC systems over all DoD network infrastructures. Items have been tested and approved for specific intended use(s).

• Products approved for 3-year period; may be renewed; 6,000+ items on the APL.

• OEMs obtain a Government sponsor, and may request to have items tested / added to APL at any time.

• Redacted copy of the Other Than Full & Open Competition Justification and Approval is provided with each solicitation (when applicable). RFP equipment lists identify equipment to which the “brand name only” restrictions apply, and limit competition to only those products that have been tested, evaluated and approved on the UC APL.

• DISA maintains a web site providing OEMs with detailed information regarding the program at: http://www.disa.mil/network-services/ucco

• APL Website Change: Vendors can request automatic APL notification via e-mails
## External Acquisitions

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy</th>
<th>RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENCORE III</td>
<td>IT solutions for activities throughout all operating levels of all customer organizations supporting all functional requirements including Command and Control, Intelligence, and Mission support areas, and to all elements of the DODIN</td>
<td>Multiple award full and open suite and small business set-aside suite. RFP issued; proposals due 1QFY17. Award 1QFY18</td>
<td></td>
</tr>
</tbody>
</table>

POC: Ms. Jane Uhles, Email: (jane.m.uhles.civ@mail.mil), Commercial Phone Number: (618) 229-9458
## External Acquisitions

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mission Enterprise Information Services</td>
<td>Information technology (IT) support services to support the Under Secretary of Defense for Policy OUSD(P), Defense Technology Security Administration (DTSA), Joint Service Provider (JSP), and other Office of the Secretary of Defense (OSD) field activities. The overall objective/goal is to obtain a service solution to support mission applications, other IT services capabilities and will incorporate new requirements and technologies as they become available.</td>
<td>Market research pending. Anticipate releasing the solicitation in 2QFY17; Award 4QFY17</td>
</tr>
</tbody>
</table>

**POC:** Mr. Dustin Timmermann, Email: (dustin.timmermann.civ@mail.mil), Commercial Phone Number: (618) 229-9125
## External Acquisitions

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Management and Engineering (PME) Support Services</td>
<td>Support to the Army Program Executive Office for Command, Control and Communications Tactical (PEO C3T) for all facets of developing, fielding, and sustaining command, control, communications, computers, intelligence, surveillance, and reconnaissance (C4ISR) systems, and for supporting the development and integration of secure tactical communications for the digitized battlefield.</td>
<td>Market research pending. Anticipate releasing draft RFP by end of 1QFY17 and the Final RFP in 2QFY17; Award 4QFY17</td>
</tr>
</tbody>
</table>

**POC:** Mr. Dustin Timmermann, Email: (dustin.timmermann.civ@mail.mil), Commercial Phone Number: (618) 229-9125
# External Acquisitions

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy</th>
<th>RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Embedded Cryptographic Modernization Initiative (ECMI)</strong></td>
<td>Support to the Army Program Executive Office for Command, Control and Communications Tactical (PEO C3T) to identify an engineering solution for the design, development, prototyping, and delivery of an ECMI solution to modernize the cryptographic capability embedded in Army tactical radios.</td>
<td>Market research pending. Anticipate releasing solicitation in 2QFY17; Award 4QFY17</td>
<td></td>
</tr>
</tbody>
</table>

**POC:** Mr. Dustin Timmermann, Email: (dustin.timmermann.civ@mail.mil), Commercial Phone Number: (618) 229-9125
<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mounted Family of Computer Systems (MFOCS) II requirements for the Project Manager, Mission Command (PM MC), Product Manager, Joint Battle Command-Platform (PdM JBC-P)</td>
<td>The MFOCS is a modular family of computing platforms which integrates FBCB2 and JBC-P capabilities onto a common computing platform. MFOCS supports SA, C2, and maneuver capability using next-generation computing and display hardware at multiple configurable levels. These systems include dismountable tablets, processor units (PUs), keyboard units (KU), removable solid-state disk (SSD) storage, display units (DU), and cabling designed for various platforms, all ruggedized for continuous operation in a wide range of military and combat environments. Under the proposed acquisition, it is the Government’s objective to procure MFOCS II hardware and engineering support services to address Full Rate Production (FRP) fielding and replacement requirements of approximately 108,000 units.</td>
<td>RFI # PL83220029 was posted 7 April 2016 with responses due 31 May 2016. Acquisition Strategy currently under review. Anticipate single award IDIQ with five year base and five 1-year option periods. RFP release 2QFY17; Award in 3QFY17.</td>
</tr>
</tbody>
</table>

POC: Ms. Debra Powell-Schaffer, Email: (debra.l.powell-schaffer.civ@mail.mil), Commercial Phone Number: (618) 229-9467
<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMSATCOM - CTC0247</td>
<td>54 MegaHertz (MHz) Ku-Band in Contiguous United States (CONUS); Global Hawk Unmanned Air Vehicles (UAV) plus common ground segment COMSATCOM support, United States Army Project Management Office, Unmanned Aircraft Systems (PM UAS)</td>
<td>Task order against Future COMSATCOM Services Acquisition (FCSA) GSA IT Schedule 70; RFQ to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>COMSATCOM - CTC0260</td>
<td>22 MHz C-Band, Pacific Ocean Region, Missile Defense Agency / Pacific Range Support Team (MDA-PRST)</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released 1QFY17; Award in 2QFY17</td>
</tr>
</tbody>
</table>

POC: Ms. Lori L. Walker, Email: (lori.l.walker.civ@mail.mil), Commercial Phone Number: (618) 229-9356
## External Acquisitions

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMSATCOM - CTC0261</td>
<td>144 MHz Ku-Band, United State Central Command (USCENTCOM), recompete of HC1013-13-F-0012 (CTC0156)</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released 1QFY17; Award in 2QFY17</td>
</tr>
<tr>
<td>COMSATCOM – CTC0263</td>
<td>North American Ku bandwidth options for the United States Army Warfighter Information Network – Tactical (WIN-T), Forces Command (FORSCOM), and Network Enterprise Technology Command (NETCOM); Recompete of CTC0115 and CTC0131</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released FY17; Award in FY17</td>
</tr>
</tbody>
</table>

POC: Ms. Lori L. Walker, Email: (lori.l.walker.civ@mail.mil), Commercial Phone Number: (618) 229-9356
# External Acquisitions

<table>
<thead>
<tr>
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<th>Description</th>
<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMSATCOM - CSS0051</td>
<td>Joint Battle Command – Platform (JBC-P) program providing situational awareness (SA) and command &amp; control (C2) data to United States military units; Recompete of HC1013-11-F-0011, Blue Force Tracker (BFT)</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>COMSATCOM - CSS0063</td>
<td>9 MHz Ku-Band; CONUS, Hawaii and Alaska; Joint Communications Support Element (JCSE) Global SATCOM and Data Transport Network; Recompete of HC1013-13-F-0039 (CS2SB16)</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released 1QFY17; Award in 2QFY17</td>
</tr>
</tbody>
</table>

POC: Ms. Lori L. Walker, Email: (lori.l.walker.civ@mail.mil), Commercial Phone Number: (618) 229-9356
<table>
<thead>
<tr>
<th>Project Title</th>
<th>Description</th>
<th>Anticipated Acquisition</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMSATCOM - CSS0064</td>
<td>TBD MHz Ku-Band and C-Band; United States Army Corps of Engineers (USACOE) Satellite Service for the Deployable Tactical Operations System (DTOS); Recompete of HC1013-14-F-0028 (CS2SB18)</td>
<td>Task order against FCSA GSA IT Schedule 70; RFQ to be released 2QFY17; Award in 3QFY17</td>
</tr>
<tr>
<td>COMSATCOM – SBS0016</td>
<td>Headquarters Department of the Army (HQDA), Executive Communications Team (ECT) Ground Terminal ViaSat Global Network (VGN)</td>
<td>Acquisition strategy TBD; Sole Source; RFQ to be released 2QFY17; Award in 3QFY17 (possible sub-contract opportunity)</td>
</tr>
</tbody>
</table>

POC: Ms. Lori L. Walker, Email: (lori.l.walker.civ@mail.mil), Commercial Phone Number: (618) 229-9356
## External Acquisitions

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<tr>
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<th>Anticipated Acquisition Strategy RFP Release / Projected Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMSATCOM – Future Requirements</td>
<td>A list of future COMSATCOM requirements is posted to the GSA eBuy website (<a href="https://www.ebuy.gsa.gov/">https://www.ebuy.gsa.gov/</a>) each quarter.</td>
<td></td>
</tr>
</tbody>
</table>

POC: Ms. Lori L. Walker, Email: (lori.l.walker.civ@mail.mil), Commercial Phone Number: (618) 229-9356
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